Section	Essential and Desirable Criteria	Method of Assessment
Education and Formal Training/Qualifications	Essential	
	Educated to GCSE/'O' Level standard	Application Form
	Desirable	
	Relevant professional qualification	
	Relevant professional training, e.g. fundraising, media, marketing etc	
Relevant Experience	Essential	
and Knowledge	Excellent research skills and the ability to take complex information and turn it into a compelling case for support	Application form/interview
	Experience of presenting and building relationships with people at the highest level – showing diplomacy, persuasiveness and credibility	Application form/interview
	Experience of actively encouraging support for good causes and evidence of having established successful partnerships with organisations or groups	Application form/interview
	An understanding of the need to support bereaved children and of the work carried out by Nelson's Journey (this may have been achieved by detailed research by the applicant or through experience)	Application form/interview

## Community Funding & Marketing Officer Specification

	Familiarity with the use of information technology <i>(email; word processing and adding information to spreadsheets; desktop publishing)</i> Desirable	Application form/interview
	Experience of working with or supporting community groups and individuals in reference to fundraising activity	Application form/interview
	Experience of working in the voluntary sector	Application form/interview
	Experience of marketing & PR, including writing press releases, social media, talking on the radio and television	Application form/interview
	Experience of developing/supporting income streams generated by a charity	Application form/interview
	Experience of developing, or contributing to the development of, an organisation's income strategy	Application form/interview
Competencies	Essential	
	Creativity, drive and passion – evidence of the ability to develop and see through new initiatives to increase the income of an organisation	Application form/interview
	Good interpersonal skills (warm personality, emotionally open, sense of humour)	Interview

## Community Funding & Marketing Officer Specification

Strong team player:	
<ol> <li>an understanding of the importance of having a cohesive and supportive staff team and the importance of interdependence in achieving goals</li> </ol>	Interview
2) an understanding and willingness to work flexibly and be adaptable to the needs of the organisation	Interview
Ability to work effectively with people at all levels (qualities - acceptance, non-judgemental, assertive, articulate, negotiation skills)	Interview
Ability to work effectively with colleagues, volunteers, and individuals from a wide range of backgrounds and circumstances.	Application form/Interview
Able to work well under pressure and meet deadlines	Application form/interview
Attention to detail and high levels of accuracy	Application form/interview
Ability to work on own initiative (can work independently without immediate support, but able and willing to share and consult as necessary)	Application form/interview
Excellent communication skills (able to present information clearly, honestly and in a warm friendly manner - both at an individual level and in a group situation.)	Application form/interview
Public speaking – ability to talk passionately and accurately about the needs of bereaved children and of the essential work carried out by Nelson's Journey	Application form/interview

## Community Funding & Marketing Officer Specification

	Ability to collate, interpret and present information Excellent organisation skills An understanding and high regard for health & safety policies and procedures, and experience in carrying out risk assessments.	Application form/interview Application form/interview Application form/interview
Other requirements/ Constraints	Essential Ability to drive and provide a vehicle Willingness to work outside normal office hours as required	Application form/interview Application form/interview